

Report

SIX WEEKS” TECHNOLOGY BASED ENTREPRENEURSHIP DEVELOPMENT PROGRAMME”

6th September 2016 to 20th October 2016

Held at
Sandip Foundation’s
Sandip Institute of Technology and Research Centre, Nashik

Organized By



Sponsored by
DST-NIMAT Project 2016-17

Under Guidance of
Entrepreneurship Development Institute of India, Ahmedabad



Department of Science &
Technology, Govt. of India,
New Delhi.



Entrepreneurship
Development Institute
of India, Ahmedabad

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About Sandip Foundation, Nashik

With this great mantra as our guiding light, Sandip Foundation has been illuminating lives through education over the last one decade. Our active contributions towards the realms of Engineering, Management, Science, Arts, Pharmacy, and Polytechnic Studies have helped shape many successful careers. Our colleges are among the best colleges in Maharashtra and the prestigious affiliations with the All India Council of Technical Education and the Pune University bear testimony to this fact. With our education system that matches global standards, we endeavour to give a rewarding and fulfilling experience to our students. The best education leads to all-round development of an individual. We also stress on the importance of extra-curricular activities and conduct various sports and cultural events through the year. Comprehensive development is achieved with strong emotional quotient and personal grooming. The excellence our students imbibe reflects in their personal and professional lives.

The foundation of Sandip Foundation was laid in Nashik, Maharashtra, over a sprawling 200-acre plot. The lush green city provides a beautiful backdrop to the campus. The campus houses Top Engineering Colleges in Maharashtra and is state-of-the-art with Wi-Fi, fully-equipped laboratories, a library with RFID technology, a computer centre, and a wholesome cafeteria.

The aim behind all our co-curricular and extra-curricular activities is to provide an impetus for young minds to explore other possibilities while they pursue their individual disciplines. It is our belief that education should not be bound. Only then will our students reach their pinnacle of talent and passion. Our focus will always remain on raising efficient, confident and highly knowledgeable engineers, managers and entrepreneurs with global thinking and a futuristic mind set. I expect all my students to have a champion's attitude and an unquenchable thirst for knowledge.

At SITRC we will give you the power to dream, to aspire and to soar towards what you define as success. Let the sky be the limit.

REPORT ON TEDP Programme

Considering the objectives of the TEDP and the expectations of the participants, the programme contents, delivery and sequence was fine-tuned on the very first day of the programme. During the entire programme participative learning methods like, group work, simulation exercises, role play, case discussions etc was extensively used in addition to informative lectures with audio-visual presentations. The participants were encouraged to challenge the concepts, ask questions and participate actively in the class-room interactions. The class room learning was supplemented by well compiled course material and handouts. The programme was conducted at Sandip foundations, Sandip Institute of Technology & Research Centre, Nashik for 36 days.

Following is the brief summary of the programme conducted.

The programme started with the inaugural address in the presence of chief guests **Mr. D. S. Deshmukh CMD, Delta Finochem Pvt. Ltd, Nashik**, Dr. S.T. Gandhe Principal SITRC, Dr. Rakesh Patil , Dean Admin and Dr. Prasad Baviskar Dean Academics, Dr. M M Patil, HOD, Mechanical Engg. Dept.

The first day of the programme started with the session on **“Expectation from trainees, Final Goal, Programme Strategy ”** by **Mr. D. S. Deshmukh** . The session started with a question for the students to think over what is it that they would like to gain out of their life ultimately. This session enabled the students to understand their aspirations, inclinations and passions and then shape up their career option accordingly. Entrepreneurship was presented in a broader sense as a way of thinking and acting leading to wealth creation in a chosen career path. The participants were also taken through the way the term “Entrepreneurship” is evolving over the years. Finally a difference was made between the traditional entrepreneurs and the knowledge entrepreneurs/technology entrepreneurs.

Next sessions were conducted by Mr. Sunil Chandak on **SCHEMES OF ASSISTANCE , PROJECT SELECTION & ITS PRE FEASIBILITY**. He explained the students the process of creating value proposition, evolving a business model and delivering the value to the customers by using innovative ideas. He has also given assignment to students based on the idea generation and creativity.

Another session was conducted by **Mr. Nandan Panchal, Winjit Technologies, Nashik** on “Field Work: Conducting Market Survey and Data collection for identified business opportunities”

Subsequently session were conducted as per the planned schedule and participants have given good response for the sessions. Finally Trainig for CNC was conducted by Mr. Mahesh Chalke for the students which has covered the thorough study of CNC along with programming and actual job work on CNC machine.

PROGRAM SCHEDULE

SCHEDULE FOR SIX WEEKS “TECHNOLOGY BASED ENTREPRENEURSHIP DEVELOPMENT PROGRAMME”

6th September to 20nd October -2016 under DST-NIMAT Project 2016-17

Organized by:

ENTREPRENEURSHIP DEVELOPMENT CELL & DEPARTMENT OF MECHANICAL ENGINEERING

MODULE-1 ENTREPRENEURSHIP & SCHEMES OF ASSISTANCE

Day	Date	Session-1	Session-2	Session-3	Session-4
Timing		10:00 am to 11:30am	11:30am to 1:00pm	1:45pm to 3:15pm	3:30pm to 5:00pm
1	6 th Sept 2016	Inauguration & Programme objectives: Expectation from trainees, Final Goal, Programme Strategy	Who is an Entrepreneur & Charms of Being an Entrepreneur	Schemes of Assistance for MSME's: Financial Agencies/Institutions	
Speakers		Mr. D. S. Deshmukh CMD, Delta Finochem Pvt. Ltd, Nashik	Mr. Sunil Chandak, Director, Udyogwardhini, Nashik		
2	7 th Sept 2016	Schemes of Assistance for MSME's: NSIC,SIDBI,DIC & other support Agencies		Importance of Technology & Knowledge based entrepreneurship	
Speakers		Mr. Sunil Chandak, Director, Udyogwardhini, Nashik			

MODULE-2 PROJECT SELECTION & ITS PRE FEASIBILITY

Day	Date	Session-1	Session-2	Session-3	Session-4
Timing		10:00 am to 11:30am	11:30am to 1:00pm	1:45pm to 3:15pm	3:30pm to 5:00pm
3	8 th Sept 2016	How to identify Business opportunity	Opportunities identification: Criteria of selection & sources of Information	How to conduct market Survey: Tools , Techniques and Guidelines	
Speakers		Mr. Sunil Chandak, Director, Udyogwardhini, Nashik			
4	9 th Sept 2016	How to find pre-feasibility of Project : preparing Preliminary Project Report (PPR)		Factory Visit and Experience sharing with Innovative Entrepreneurship	
Speakers		Mr. Sunil Chandak, Director, Udyogwardhini, Nashik			

MODULE-3 CONSOLIDATION OF BUSINESS IDEA

Day	Date	Session-1	Session-2	Session-3	Session-4
Timing		10:00 am to 11:30am	11:30am to 1:00pm	1:45pm to 3:15pm	3:30pm to 5:00pm

5	10 th Sept 2016	Soft skill Development Communication	Soft skill Development information seeking	Briefing and Planning for Market Survey: Questionnaire Preparation
Speakers		Mrs. Ashoo Gupta Khan Soft Skill Trainer, SF Nashik		Mr. Nikhil Kulkarni, Convener-IEDC, SITRC Nashik
6	13 th Sept 2016	Field Work: Conducting Market Survey and Data collection for identified business opportunities		
Speakers		Mr. Nandan Panchal, Winjit Technologies, Nashik		
7	14 th Sept 2016	Field Work: Conducting Market Survey and Data collection for identified business opportunities		
Speakers		Mr. VIKRAM BODKE Director and Founder, Engeniuspark, Nashik		
8	15 th Sept 2016	Feedback discussion on Market Survey & Evaluating PPRs		Interaction with technical experts for finalizing projects
Speakers		Mr. Nikhil Kulkarni, Convener-IEDC, SITRC Nashik		Mr. Sahastrarashmi Pund Senior Manager, KM & IPR, Mahindra & Mahindra Ltd, R&D Center

MODULE-4 MOTIVATIONAL INPUT

Day	Date	Session-1	Session-2	Session-3	Session-4
Timing		10:00 am to 11:30am	11:30am to 1:00pm	1:45pm to 3:15pm	3:30pm to 5:00pm
9	16 th Sept 2016	Developing Entrepreneurial Competencies (Achievement Motivational Training)			
10	17 th Sept 2016				
11	19 th Sept 2016				
Speakers		Mr. Sunil Chandak, Director, Udyogwardhini, Nashik			

MODULE- 5 PROJECT REPORT PREPARATION

Day	Date	Session-1	Session-2	Session-3	Session-4
Timing		10:00 am to 11:30am	11:30am to 1:00pm	1:45pm to 3:15pm	3:30pm to 5:00pm
12	20 th Sept	How to Prepare Detail Project Report	Product planning in MSME		Purchase Technique

	2016			
Speakers		Mr. Abhishek R. Nikam, CEO, Jmninfotech Pvt.ltd		
13	21 th Sept 2016	Working Capital Assessment & Management in SSI		Break Even Point
Speakers		Mr. Abhishek R. Nikam, CEO, Jmninfotech Pvt.ltd		
4	22 nd Sept 2016	Product Costing & Cost Consciousness		Profitability & Balance sheet
Speakers		Mr. Abhishek R. Nikam, CEO, Jmninfotech Pvt.ltd		
15	23 rd Sept 2016	Cash flow	Product Planning	Preparation of Detail Project Report
Speakers		Mr. Abhishek R. Nikam, CEO, Jmninfotech Pvt.ltd		

MODULE- 6 MANAGEMENT INPUTS

Day	Date	Session-1	Session-2	Session-3	Session-4
Timing		10:00am to 1:00pm		1:45pm to 5:00pm	
16	24 th Sept 2016	Marketing Management: Product Promotion, Sales and advertisement		Financial Management	
Speakers		Mr. Rahul M. Mandale, Asst. Professor, SITRC Nashik		Mr. Prabodhan Patil, Asst. Professor, SITRC Nashik	
17	26 th Sept 2016	Human Resource Management	Time Management	IPR and its Management	Pattern, Copy Rights , Trade Marks and Industrial Management
Speakers		Mrs. Sarika P. Patil. Asst. Professor, SITRC Nashik		Mr. Swapnil Gawande, Legal Advisor IPR	
18	27 th Sept 2016	Negotiation and Networking	Delegation of Authority and Work Effort	Efficiency orientation and Systematic Planning	Leadership Modes
Speakers		Mr. Ishwar Jha, CEO, Appetals Solutions Pvt. Ltd		Mr. Adesh B. Solanke Asst. Professor, SITRC Nashik	
19	28 th Sept 2016	Legal Formalities in an Enterprise: (Factory Act , PF , Labour Laws etc)		Taxation : Various Taxes Applicable to MSME	
Speakers		Mr. Pandurang K. Gaikwad, Legal Officer , SF Nashik		Mr. Abhishek R. Nikam, CEO, Jmninfotech Pvt.ltd	
20	29 th Sept 2016	Legal Formalities for Loan Disbursement		Interfacing with Leading Institutions for Business Plan appraisal	Interfacing with R&D Institutions for Technology sourcing
Speakers		Mr. Pratap Mohanty, Dy General Manager & Zonal Manager Bank Of Maharashtra, Nasik Zone.		Mr. Nandan Panchal, Winjit, Pune	

MODULE- 7 TECHNICAL TRAINING /EXPOSURE

Day	Date	Session-1	Session-2	Session-3	Session-4
Timing		10:00am to 1:00pm		1:45pm to 5:00pm	
21-36	30 th -20 th Oct 2016	Technical Training/ Exposure of Project chosen by the Trainees			
Speakers		Mr. Anand Sakhabapu Relkar Asst. Workshop Superintendent, SITRC Nashik Mr. Ishwar Shamrao Koli Workshop Instructor, SITRC, Nashik Mr. Mahesh Chalke, CADMAX Technical Institute, Nashik			
36	20 th Oct 2016	Feedback and Evaluation of Programme		Valedictory	

LIST OF RESOURCE PERSONS

1. Mr. D. S. Deshmukh ,CMD, Delta Finochem Pvt. Ltd, Nashik
2. Mr. Sunil Chandak, Director, Udyogwardhini, Nashik
3. Mr. Pratap Mohanty, Dy General Manager & Zonal Manager Bank Of Maharashtra, Nasik Zone.
4. Mr. Nandan Panchal, Winjit Technologies, Nashik
5. Mr. Abhishek R. Nikam, CEO, Jmninfotech Pvt.ltd
6. Mr. Vikram Bodke, Director and Founder, Engeniuspark, Nashik
7. Mr. Sahastrarashmi Pund ,Senior Manager, KM & IPR, Mahindra & Mahindra Ltd, R&D Center
8. Mrs. Ashoo Gupta Khan, Soft Skill Trainer, SF Nashik
9. Mr. Nikhil Kulkarni, Convener-IEDC, SITRC Nashik
10. Mr. Rahul M. Mandale, Asst. Professor, SITRC Nashik
11. Mr. Prabodhan Patil, Asst. Professor, SITRC Nashik
12. Mr. Adesh B. Solanke, Asst. Professor, SITRC Nashik
13. Mrs. Sarika P. Patil, Asst. Professor, SITRC Nashik
14. Mr. Swapnil Gawande, Legal Advisor IPR
15. Mr. Ishwar Jha, CEO, Appetals Solutions Pvt. Ltd
16. Mr. Mahesh Chalke, CADMAX Technical Institute, Nashik
17. Mr. Nitin Shekokar, Senior Production Officer, Shalaka Enterprises, Nashik

PHOTOGRAPHS



Inaugural function



AMT Workshop



AMT Activities



CNC Training



Session by Mr. Nandan Panchal



Session by Mr. Nikhil Kulkarni



Session by Mr. Pratap Mohanty



Session by Mr. Sahastrarashmi Pund



Session by Mr. Swapnil Gawande

उज्ज्वल भवितव्यासाठी | उद्योजकता विकास कार्यशाळांतून विद्यार्थ्यांना नवउद्योजकतेचे धडे, विविध महाविद्यालयांत मार्गदर्शन

‘स्टार्टअप’द्वारे नवउद्योजकतेला चालना

उद्योजक डी. एस. देशमुख यांनी केले मार्गदर्शन
प्रतिनिधी | नाशिक

स्टार्टअप, मेक इन इंडिया, मेक इन महाराष्ट्र या योजनांच्या माध्यमातून नवउद्योजकतेला चालना मिळाली असून, विद्यार्थ्यांना अनेक संधी उपलब्ध होत आहे. अभियांत्रिकीच्या विद्यार्थ्यांनी नोकरीच्या मागे न लग्नात उद्योजकतेकडे वळावे. त्यासाठी कौशल्य विकासांतर्गत विद्यार्थ्यांनी वेगवेगळी व्यावसायिक कौशल्य आत्मसात केली पाहिजे, असे आवाहन उद्योजक डी. एस. देशमुख यांनी केले.

संदीप फाउंडेशन संचालित एसआयटीआरसी अभियांत्रिकी महाविद्यालयात विद्यार्थ्यांसाठी उद्योजकता विकास कार्यशाळेचे संदीप फाउंडेशनच्या एसआयटीआरसी अभियांत्रिकीत उद्योजकता विकास कार्यक्रमात बोलताना डी. एस. देशमुख, व्यासपीठावर मान्यवर.

आयोजन करण्यात आले होते. कार्यशाळेच्या उद्घाटनप्रसंगी उद्योजक देशमुख बोलत होते. याप्रसंगी प्राचार्य डॉ. एस. टी. गंधे, डॉन प्रा. डॉ. पी. आर. बाबिस्कर, डॉ. राकेश पाटील, विभागप्रमुख डॉ. एम. एस. पाटील, प्रा. जगदीश पटेल, प्रा. पंकज शिरसाट, प्रा. वसिम शेख आदी उपस्थित होते. कार्यशाळेसाठी फाउंडेशनचे अध्यक्ष डॉ. संदीपकुमार झा, मॅटॉर पी. आय. पाटील, जनरल मॅनेजर मोहिनी पाटील यांचे मार्गदर्शन लाभले. अभियांत्रिकीच्या विद्यार्थ्यांना शिक्षणाबरोबरच उद्योजकतेविषयी मार्गदर्शन मिळावे या उद्देशाने कार्यशाळेचे आयोजन करण्यात आले आहे. सहा आठवडे ही कार्यशाळा सुरू राहणार आहेत. यात उद्योजकांकडून विद्यार्थ्यांना उद्योग व्यवस्थापनाविषयी माहिती दिली जाणार आहे.

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Industrial Visit at Shalaka Enterprises, Shalaka Shafts Pvt Ltd



Industrial Visit at Shalaka Enterprises, Shalaka Shafts Pvt Ltd



Industrial Visit at Shalaka Enterprises, Shalaka Shafts Pvt Ltd



Group Photo at Shalaka Enterprises, Shalaka Shafts Pvt Ltd



Certificate Distribution and Valedictory Function

Prof. Jagdish A. Patel
Staff Coordinator,
EDCell, SITRC