

**Report On**  
**Two Weeks Faculty Development Programme**  
**On**  
**“Entrepreneurship Development”**  
**From**  
**11<sup>th</sup>- 23<sup>rd</sup> December 2017.**  
**Held at**  
**Sandip Foundation’s**  
**Sandip Institute of Technology and Research Centre, Nashik**

**Organized By**



**Entrepreneurship Development cell**

**Sponsored by**

**DST-NIMAT Project 2016-17**

**Under Guidance of**

***Entrepreneurship Development Institute of India, Ahmedabad***



Department of Science &  
Technology, Govt. of India,  
New Delhi.



Entrepreneurship  
Development Institute  
of India, Ahmedabad

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## **About Sandip Foundation, Nashik**

With this great mantra as our guiding light, Sandip Foundation has been illuminating lives through education over the last one decade. Our active contributions towards the realms of Engineering, Management, Science, Arts, Pharmacy, and Polytechnic Studies have helped shape many successful careers. Our colleges are among the best colleges in Maharashtra and the prestigious affiliations with the All India Council of Technical Education and the Pune University bear testimony to this fact. With our education system that matches global standards, we endeavour to give a rewarding and fulfilling experience to our students. The best education leads to all-round development of an individual. We also stress on the importance of extra-curricular activities and conduct various sports and cultural events through the year. Comprehensive development is achieved with strong emotional quotient and personal grooming. The excellence our students imbibe reflects in their personal and professional lives.

The foundation of Sandip Foundation was laid in Nashik, Maharashtra, over a sprawling 200-acre plot. The lush green city provides a beautiful backdrop to the campus. The campus houses Top Engineering Colleges in Maharashtra and is state-of-the-art with Wi-Fi, fully-equipped laboratories, a library with RFID technology, a computer centre, and a wholesome cafeteria.

The aim behind all our co-curricular and extra-curricular activities is to provide an impetus for young minds to explore other possibilities while they pursue their individual disciplines. It is our belief that education should not be bound. Only then will our students reach their pinnacle of talent and passion. Our focus will always remain on raising efficient, confident and highly knowledgeable engineers, managers and entrepreneurs with global thinking and a futuristic mind set. I expect all my students to have a champion's attitude and an unquenchable thirst for knowledge.

At SITRC we will give you the power to dream, to aspire and to soar towards what you define as success. Let the sky be the limit.

## **REPORT ON FDP**

### **Objective of the Programme:**

Considering the objectives of the Two Weeks Faculty Development Programme on “Entrepreneurship Development” and the expectations of the participants, the programme contents, delivery and sequence was fine-tuned on the very first day of the programme. During the entire programme participative learning methods like, group work, simulation exercises, role play, case discussions, business plan and module preparation, structure building, etc was extensively used in addition to informative lectures with audio-visual presentations. The participants were encouraged to challenge the concepts, ask questions and participate actively in the class-room interactions. The class room learning was supplemented by well compiled course material and handouts.

The programme was conducted at Sandip foundations, Sandip Institute of Technology & Research Centre, Nashik for 12 days.

### **Outcome of the Programme:**

Faculty participants are trained to trained the students

**Number of Participants:** 26 (Male-16 & Female-10)

**Name of Programme Coordinator:** Prof. Jagdish A. Patel, E&TC Dept, SITRC, Nashik

### **Following is the brief summary of the programme conducted.**

The programme started with the inaugural address in the presence of chief guests Dr. S.T. Gandhe, Chairman-IEDC & Principal SITRC, Dr. Rakesh Patil, Dean Admin and Dr. Prasad Baviskar, Dean Academics, All Head of the Departments.

The Chief programme coordinator of the event Prof. Jagdish Patel, SITRC briefed the participants about the structure, design of the programme and spelt out the expectations of the organizers from the participants.

By the permission of dignitaries of the programme we have conclude the inaugural function of FDP and started the session as per the schedule.

Also the programme was conclude with Valedictory function on the last day of.

## PROGRAM SCHEDULE & LIST OF EXPERTS

Date and Day	Session*	Subject / Topic	Faculty
1	2	3	4
11/12/17 1 <sup>st</sup> Day	I	Registration & Inauguration	Prof. Jagdish A. Patel Programme Coordinator
	II	Micro lab for behavior stimulation	Er. Nikhil Kulkarni Convener-IEDC, SFSITRC, Nashik
	III	Entrepreneurship & Economic Development	Mr. Sunil Saindane Executive Director, Skill Development, Employment and Entrepreneurship Divisional Head Quarters, Nashik Division, Nashik
	IV	Charms of becoming an entrepreneur	Mr. Rohan Kulkarni Director, Loop Supply Chains, Grace Plast Spice Agro Tech Foods Pvt. Ltd
12/12/17 2 <sup>nd</sup> Day	I	Role of support agencies in entrepreneurship development- <b>DIC</b>	Mr. Atul Davange DIC Nashik
	II	Role of support agencies in entrepreneurship development- <b>Banks</b>	Mr. Umesh Dandgaval, Deputy Director of Industries, DIC Nashik
	III	Entrepreneurship in education, emerging trends & role of DST in promoting entrepreneurship	Col. Prof. N. Ramachandran Vice Chancellor, Sandip University, Nashik
	IV	Curriculum Development for Promoting Entrepreneurship amongst S&T target groups	Dr. Gayatri M. Phade Head E&TC Engg, SITRC, Nashik
13/12/17 3 <sup>rd</sup> Day	I	Business Opportunity identification and Guidance	Mr. Jayesh Bhagchandani, Unfolded Inc., Nashik
	II		
	III	Market Survey: Tools and Techniques	Madhukar Talele Market to Startups
	IV		
14/12/17 4 <sup>th</sup> Day	I	Entrepreneurs selection: tools and techniques	Er. Nikhil Kulkarni Convener-IEDC, SFSITRC, Nashik
	II	Competencies of successful entrepreneurs	
	III	R&D Institutions: Technologies for commercialization	Dr. Omprakash Kulkarni Director, OGK, Nashik
	IV		
15/12/17 5 <sup>th</sup> Day	I	Achievement Motivation Training (AMT) :how to develop achievement motivation	Dr. Rakhi Sharma - Entrepreneurship Educator & Mentor HOD- Department of Management Studies Jai Hind College, Mumbai
	II		
	III		
	IV		
16/12/17 6 <sup>th</sup> Day	I	Skills required to be an effective ED trainer-motivator	Dr. Prashant Chavan, Sr Manager, Agile Methodology, Mumbai
	II	Promoting Entrepreneurship: role, task and	

		challenges	
	III	Planning a small business and sources of information	Mr. Sandeep Dange Director, BPrez
	IV		
18/12/17 7 <sup>th</sup> Day	I	How to prepare Business Plans	CA Avinash Shukla Director, Praxis Academia, Nashik
	II		
	III	Business Plans: Cost of project and means of finance	CA Rupali Junnare Rupali R Junnare and Associates
	IV	Sources of funds: Venture Capital	Mr. Prabodhan Patil, Asst. Professor, SITRC Nashik
19/12/17 8 <sup>th</sup> Day	I	Inputs on: Environmental / Pollution Control / Energy saving / Non-conventional energy sources etc.	Mr. Vedant Rathi WeRSolar, Nashik
	II		
	III	Marketing Management in Small Business	Dr. Ruchi Sharma Associate Professor, Sandip University, Nashik
	IV		
20/12/17 9 <sup>th</sup> Day	I	Need & Importance of Financial Management in SSI	CA Avinash Shukla Director, Praxis Academia, Nashik
	II		
	III	Break Even Point	CA Rupali Junnare Rupali R Junnare and Associates
	IV	Working Capital Assessment & Management in SSI	
21/12/17 10 <sup>th</sup> Day	I	Creativity & Problem Solving	Prof. Dr. S. T. Gandhe Principal, SITRC, Nashik
	II	Importance of IPR, Patent registration in SSI	Prof. Dr. Amol D. Potgantwar Head Comp Dept, SITRC Nashik
	III	Need & importance of effective business communication	Mrs. Ashoo Gupta Khan SFSIEM Nashik
	IV	How to develop proposals and explore funding support for entrepreneurship Development activities	Prof. Kavita S. Patil SFSITRC, Nashik
22/12/17 11 <sup>th</sup> Day	I	Factory Visit	ABB, Satpur, Nashik
	II		
	III	Factory Visit	CEAT Tyres, Satpur, Nashik
	IV		
23/12/17 12 <sup>th</sup> Day	I	Curriculum Development : Group Presentation	Prof. Jagdish A. Patel Programme Coordinator
	II		
	III	Feedback and action plan Preparation	Prof. Jagdish A. Patel Programme Coordinator
	IV	Valedictory function	

## PHOTOGRAPHS



**Inaugural ceremony of FDP at Sandip Institute of Technology & Research Centre, Nashik**



**Prof. Dr. S. T. Gandhe, Chairman-IEDC & Principal, SITRC addressing faculty participants at time of inaugural function**



Session/Class Room Photographs





Group Photograph with speakers



Industrial Visit Photograph

**Prof. Jagdish A. Patel**  
**Program Coordinator**